



SATYA PAL
Chief General Manager

No. CGMT/Misc/2009
Dtd. 29th July'09

To

All Employees of Gujarat Telecom Circle

Dear Colleagues,

Gujarat Telecom Circle has incurred a loss of Rs.269 crores during the financial year 2008-09. The individuals may assign reasons, that too, on their own perceptions, but I would like to draw your attention that,

1. Let us not look at what our seniors/peers/juniors are doing.
2. Let us concentrate on what we are doing.
3. Every day we must answer a question "**Am I doing better than the previous day?**". If every employee starts answering this question himself, the performance of BSNL would certainly be improved. One fact must be borne in mind that every individual is responsible for his/her own acts. We should learn to compete with ourselves instead of making excuses of what others are not doing.
4. Ultimately, we shall be helped ourselves.

BSNL is the company belonging to the people of India. It is the only telecom company which does not share its profit with any foreign multi national company. The profits earned by BSNL remain in India and are re-invested for the growth of India. The people of India have great confidence in BSNL. If we fail, we shall be belying their hopes. It shall be an act of betrayal.

Let us work together to make these hopes fulfilled and create a better India.

With best wishes,

Yours sincerely


(SATYA PAL)